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# PEOPLE *First* ACTION PLAN

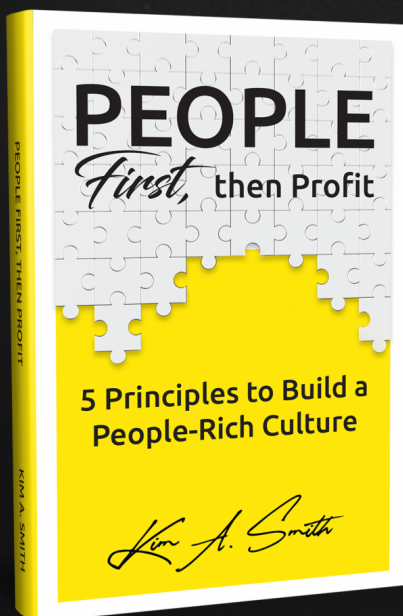
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• K I M A . S M I T H •

# INVEST IN YOUR PEOPLE FIRST

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## ABOUT THE BOOK



Imagine a world where organizations hire partners instead of workers. The visionaries set up the partners for success by prioritizing needs, cultivating growth and welcoming their brilliant insight to the table. The voices of the partners carry wisdom for each visionary to navigate the growing competition. Customers remain loyal because they feel heard, without knowingly using their voice. Yet, the twists and turns of the market are accurately forecasted because of the brilliance within the brand these customers adore. Just imagine, for a moment, if you were that visionary. How much more helpful would it be to work with partners who were committed and productive? What if you were that partner? How much easier would it be for you to show up to work every day – knowing the weight of your value? That world is the future of work. It is a place where the culture is rich from the synergy of its people.

# PEOPLE FIRST ACTION PLAN

Complete this action plan as a team. Review the status on a weekly, monthly, and quarterly basis.

DEPARTMENT NAME:

DATE:

LEADER NAME:

DATE OF COMPLETION:

Focus on just one (1) area of improvement. What needs to change?

What resources will be necessary to include to achieve this change?

Which senior leader will support your journey?

What are the agreed upon roles of each team member in making this happen?

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